



REPUBLIC OF KENYA

THE NATIONAL TREASURY AND PLANNING

**INFRASTRUCTURE FINANCE AND PUBLIC PRIVATE PARTNERSHIPS -
ADDITIONAL FINANCING (IFPPP-AF)**

COMPONENT 1A – SUPPORT TO INSTITUTIONAL STRENGTHENING

TERMS OF REFERENCE

**RECRUITMENT OF A FINANCIAL ANALYST
FOR THE PUBLIC PRIVATE PARTNERSHIPS DIRECTORATE (PPPD)
IN KENYA**

APRIL 2024

1. DESCRIPTION

- 1.1 The Public Private Partnerships Directorate (PPP Directorate) of the National Treasury & Economic Planning is Kenya's lead institution in the origination, structuring, procurement, development and implementation of public-private partnership projects in the country. It does so, by advising and guiding Contracting Authorities in the identification, selection, appraisal, procurement, approval, negotiation and monitoring of PPP projects throughout their lifecycle. The PPP Directorate also acts as the national resource centre for best practice in public private partnerships, providing capacity and skills development, as the custodian of the integrity of PPP processes. For more information visit www.pppunit.go.ke.
- 1.2 The Government of Kenya (GoK) in conjunction with the World Bank (International Development Association - IDA) is implementing an Infrastructure Finance and Public Private Partnerships Project (IFPPP) whose overall development objective is to increase private investment in the Kenyan infrastructure market by improving the enabling environment to generate a pipeline of bankable PPP projects. This objective is being achieved by providing technical expertise and building the capacity of the Public Private Partnerships Directorate to implement the program.
- 1.3 In this regard, the National Treasury is seeking an experienced individual to fill the position of Financial Analyst at the PPP Directorate. The duration of the contract is three (3) years, on full time basis, renewable based on performance.

2. OBJECTIVES OF THE ASSIGNMENT

The main objective of the role is to undertake financial modelling and support the structuring of project projects. This role entails data collection, analysis, research, financial modelling and reporting. Critical to this role is strong numeracy and financial modelling skills as well as an understanding of project financing.

3. DUTIES AND RESPONSIBILITIES

The Financial Analyst is expected to meet the above objective by performing, without limitation, the following tasks:

- Support the Director of Origination and Structuring in the identification of potentially viable projects.
- Origination & Structuring in the identification of potentially viable projects.
- Work closely with the Public Debt Management Office with regard to the analysis of fiscal commitments and contingent liabilities.
- Undertake the appraisal and structuring of project concepts through financial modelling.
- Prepare financial models to guide decision-making on projects.
- Ensure the maintenance of high environmental and social standards.
- Support in contract negotiations through financial analysis.
- Work closely with team members and other departments to ensure effective delivery of projects.
- Review project proposals as assigned by the Director Project Origination and Structuring or the Director General.
- Work closely with other departments to ensure effective delivery of projects.

- Any other tasks as assigned by the Director Project Origination and Structuring or the Director General.

4. SELECTION CRITERIA

- Undergraduate degree in economics, finance/banking, engineering or quantity surveying or related field.
- Minimum of 3 years of experience in project finance, financial statement or credit analysis, market research, economic analysis, valuations, deal structuring, corporate or project finance, engineering, or financial modelling required. PPP experience would be an added advantage.
- Experience working in investment banking, engineering consulting, management consulting or private equity preferred.
- Advanced analytical and financial modelling skills.
- Strong report drafting skills.
- Strong communication skills, including verbal, written and presentation skills.
- Detail oriented and work well under pressure.
- Critical thinking and problem-solving skills.
- Meets the requirements of Chapter Six of the Constitution.

5. DATA, LOCAL SERVICES AND FACILITIES TO BE PROVIDED BY CLIENT

The PPP Directorate of the National Treasury, Kenya will provide full office accommodation in Nairobi, Kenya.