



REPUBLIC OF KENYA

## THE NATIONAL TREASURY & PLANNING

### FINANCIAL SECTOR SUPPORT PROJECT

#### CONSULTANCY TO DESIGN AND DEVELOP A FIVE YEAR STRATEGIC PLAN FOR THE KENYA MORTGAGE REFINANCE COMPANY

#### REQUEST FOR EXPRESSIONS OF INTEREST (CONSULTING SERVICES – FIRMS SELECTION)

FSSP/PIU/NT/BFEA/48/2018-19

Credit No: 5627 KE

Project ID No: P 151816

1. The Government of Kenya (GoK) has received financing from the World Bank towards the cost of the Financial Sector Support Project (FSSP) whose overall development objective is to strengthen the legal, regulatory and institutional environment for improved financial stability, access to and provision of, affordable and long term financing. It is intended that part of the proceeds of this credit be applied to eligible payments under the contracts to develop a five (5) year Strategic Plan for the Kenya Mortgage Refinance Company (KMRC). The consultancy is to be implemented over a period of six (6) months.

#### 2. Objective of the Assignment

The overall objective of this consultancy is to develop a five (5) year Strategic Plan to put KMRC on the growth trajectory.

#### 3. Scope of the Work

The scope of work of the assignment will cover, but is not limited to, the tasks described below:

- Propose KMRC's Vision, Mission and Core values based on the company's mandate;
  - Carry out a Situational Analysis in line with current and projected macro and micro environment;
  - Develop Strategic Objectives and Key Result areas for implementation of the Strategic Plan in line with the Big 4 affordable housing agenda, Medium Term Plan III and Vision 2030;
  - Review the company's capacity, organizational set-up, against its mandate and the identified strategic objectives and key result areas; and make recommendations, if any, on institutional capacity requirements;
  - Map out the main stakeholders and beneficiaries of KMRC and their expectations of KMRC in line with the Constitution, Vision 2030 and Medium-Term Plan III, including BIG 4 Agenda;
  - Develop a prioritized action plan that has clear roles and responsibilities in the implementation matrix with clear budget and a monitoring and evaluation plan.
4. The National Treasury (the Client), through its Project Implementation Unit (PIU), now invites **eligible consulting firms "Consultants"** to express their interest in providing this service. Interested Consultants should provide information demonstrating that they have the required qualifications and relevant experience to perform the Service for a similar institution. The consulting firm and its consultants should have extensive experience in the financial sector. This should include: Experience in consultancy within the financial sector and strategy development; Demonstrate an understanding of the residential real estate Market in Kenya and its dynamics; Demonstrate an understanding of the role of banking and the co-operatives/SACCO' s in Housing Finance and their strategic fit with the BIG-4 Housing Agenda and Experience in stakeholder engagement. The shortlisting criteria are: (a) Consultancy experience; (b) Relevant job assignments undertaken in the last five years; (c) Experience in developing/emerging markets.
5. The attention of interested Consultants is drawn to paragraph 1.9 of the World Bank's Guidelines: *Selection and Employment of Consultants* [under IBRD Loans and IDA Credits & Grants] by World Bank Borrowers published in *January 2011* and revised in *July 2014* ("Consultant Guidelines"), setting forth the World Bank's policy on conflict of interest.
6. Consultants may associate with other firms in the form of a joint venture or a sub-consultancy to enhance their qualifications.

7. A Consultant will be selected in accordance with Consultant Qualification Selection (CQS) method set out in the Consultants Guidelines.
8. Further information can be obtained at the address below during office hours i.e. 0900 to 1700 hrs.
9. **Expressions of Interest** must be delivered in a written form in plain sealed envelopes with consultancy **reference and name clearly marked on top** in person, by mail or by email to the address shown below or placed in the tender box at our offices on the 7<sup>th</sup> floor, Anniversary Towers, North Tower.

**Postal Address:**

Project Implementation Unit  
Attention: Procurement Specialist  
P.O Box 21190 –00100  
Nairobi, Kenya.

Telephone No: +254-20-2210271/4

**Physical Address:**

Project Implementation Unit  
Attention: Procurement Specialist  
7<sup>th</sup> Floor, Anniversary Towers, North Tower.  
Building No.19 Monrovia Street/University Way  
Nairobi, Kenya.

E-mail: [procurement.fssp@piu.go.ke](mailto:procurement.fssp@piu.go.ke);

10. **Deadline for submission of Expressions of Interest is 13<sup>th</sup> June 2019 at 1600 hours Kenyan local time.**

**PROCUREMENT SPECIALIST**  
**FOR: PRINCIPAL SECRETARY/NATIONAL TREASURY**